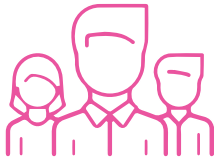
Getting Started

Your Step-By-Step Guide to SUCCESS



Create Your Contact List

This is where your IBOs, customers and referrals will come from.

DURING YOUR FIRST 24 HOURS, INVITE A MINIMUM OF 5-7 PEOPLE TO YOUR FIRST PRESENTATION

When Inviting: Be Natural

(Enthusiasm + Urgency = Great Results)

"Hello (Name),
I've just found a great business opportunity that I think you might be interested in too. I'm having a few friends over to go through the possibilities. We're getting together at (Time/Location). You should come!"

If they ask questions:

"I was just introduced to it and thought of you! You really need to check this opportunity in the same way I did. Come round and see what you think!"

OR

"Hello (Name),
I've just been shown a really interesting business proposition. Basically, it's an opportunity to build a business through networking. But it's more than that. You really need to see more to fully understand! I'm having a few people round on (Time/Location) to go through it — you should come!"

If they ask questions: "I was just introduced to it myself so I'd rather not try to explain it. I can tell you this, it's a unique business opportunity for us. You really need to see this in the same way I did. Are you free to come round on (Time/Location)?"

If they can't make it: "Ah ok. When is the soonest we can get together? I really think you'll like the opportunity!"

Hey, I have a quick question; what are you doing at ____(time) on ____(day)? (You're Free Great!) Or (Can you change your plans??)
There's a person who is doing great with the company coming to my place to explain everything and I want you to meet (Him /Her) Can I count on you being there?

Questions: What's it all about??

Answer: It's about starting a business to make money when people pay their bills; can I count on you being there?

Answer: It deals with technology and making money; you can see it for yourself! TRUST ME, JUST COME! Can I count on you being there?

Set up your first two home meetings

Date: .....

Time: .....

Date: .....

Time: .....