

# PRODUCT & SERVICE LISTING

ALL PRICES ARE IN EUROS (€)

SPAIN  
Effective December 19<sup>th</sup>, 2018  
ES - EN - PSL - 028

\* **Customer Points (CP):** A value assigned to each ACN® Product and ACN® Service for qualification purposes under the Compensation Plan.  
\*\* **CV:** A value is allocated to each Product and Service. Commissions are calculated as a percentage of the CV.  
\*\*\* **Resale Retail Profit:** The difference between the Retail Price and the Wholesale Price.

## PRODUCTS

Item code	ALUMINÉ® PRODUCTS	Retail Price Excl. VAT	Whole-sale Price Excl. VAT	Resale Retail Profit***	CV**
<b>HAIR CARE</b>					
101-EU	Chinese Herbs™ Stimulating Shampoo	21.50	18.50	3	18.50
102-EU	Chinese Herbs™ Stimulating Conditioner	21.50	18.50	3	18.50
103-EU	Chinese Herbs™ Regenerating Scalp Serum	44.50	37	7.50	37
104-EU	Soy & Baobab Oil Hydrating Shampoo	18.50	15.50	3	15.50
105-EU	Soy & Baobab Oil Hydrating Conditioner	18.50	15.50	3	15.50
106-EU	Bamboo Nectar Shine Enhancing Shampoo	18.50	15.50	3	15.50
107-EU	Bamboo Nectar Shine Enhancing Conditioner	18.50	15.50	3	15.50
108-EU	Argan & Macadamia Oil Ultra Smoothing Shampoo	18.50	15.50	3	15.50
109-EU	Argan & Macadamia Oil Ultra Smoothing Conditioner	18.50	15.50	3	15.50
110-EU	Sea Silk Volumising Styling Mousse	22.50	18.50	4	18.50
111-EU	Goji Berry Amplifying Treatment Mist	18.50	15.50	3	15.50
<b>SKIN CARE</b>					
112-EU	Overnight Age-Defying Facial Treatment	56.50	47	9.50	47
113-EU	Overnight Age-Defying Eye Serum	36	29.50	6.50	29.50
114-EU	Nourishing Buriti Oil Moisturizer	38	31.50	6.50	31.50
115-EU	Brightening Emblica Eye Cream	29.50	24	5.50	24
116-EU	Exfoliating Pumpkin Facial Scrub	26	22	4	22
117-EU	Detoxifying Citrus C Facial Cleanser	24	20	4	20

Item code	BENEVITA® PRODUCTS - WELLNESS	Retail Price Excl. VAT	Whole-sale Price Excl. VAT	Resale Retail Profit***	CV**
N-SYSBOX-01	Weight Management System - Chocolate	132	110	22	110
N-SYSBOX-01	Weight Management System - Vanilla	132	110	22	110
N-SHAKE21-01	Chocolate Shake-It!	102	85	17	85
N-SHAKE21-VAN-1	Vanilla Shake-It!	102	85	17	85
N-ENERGY60-01	Go!	33.50	28	5.50	28
N-RECOVER60-01	Recover!	33.50	28	5.50	28

Item code	ALUMINÉ® PRODUCTS	Retail Price Excl. VAT	Whole-sale Price Excl. VAT	Resale Retail Profit***	CV**
<b>HAIR CARE SACHETS</b>					
SMPL10-104-EU02	Soy & Baobab Oil Hydrating Shampoo, 10 sachets	-	12.50	-	12.50
SMPL10-105-EU02	Soy & Baobab Oil Hydrating Conditioner, 10 sachets	-	12.50	-	12.50
SMPL10-106-EU02	Bamboo Nectar Shine Enhancing Shampoo, 10 sachets	-	12.50	-	12.50
SMPL10-107-EU02	Bamboo Nectar Shine Enhancing Conditioner, 10 sachets	-	12.50	-	12.50
SMPL10-108-EU02	Argan & Macadamia Oil Ultra Smoothing Shampoo, 10 sachets	-	12.50	-	12.50
SMPL10-109-EU02	Argan & Macadamia Oil Ultra Smoothing Conditioner, 10 sachets	-	12.50	-	12.50
<b>SKIN CARE SACHETS</b>					
SMPL10-112-EU	Overnight Age-Defying Facial Treatment, 10 sachets	-	12.50	-	12.50
SMPL10-114-EU	Nourishing Buriti Oil Moisturizer, 10 sachets	-	12.50	-	12.50

For every **€25** (excluding taxes) of Aluminé® and Benevita® products purchased at wholesale pricing, you will earn **1 Customer Point**. Retail sales will be compensated at wholesale value. Points are calculated for each individual order and are valid for 1 month from the purchase date.

Please note that effective 10th of May, 2018, a maximum of 20 personal points from the sale of Benevita® or Aluminé® products will count towards a position (IBO qualifications) at any given time. IBOs will continue to earn commissions on any sales above the 20 point threshold, however those orders will not count towards personal or upline qualifications.



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SUCCESS AS AN ACN® INDEPENDENT BUSINESS OWNER IS NOT GUARANTEED, BUT DIRECTLY INFLUENCED BY AN INDIVIDUAL'S EFFORTS.  
NO ONE IS GUARANTEED INCOME AS AN IBO AND NOT ALL IBOS MAKE A PROFIT.

THE INFORMATION PROVIDED IN THE PRODUCT & SERVICE LISTING AND PRICES ON THE BENEVITA® WEBSITE ARE SUBJECT TO CHANGE AT ANY TIME.  
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## SERVICES

ACN SERVICES	CP*	Commissionable Billing
ACN® Digital Phone Service	1	The total invoice amount (excluding taxes) is 100% commissionable

From December 1, 2017, Digital Phone Service orders will appear on your Personal Customer List after 45 days.

Line Rental + Carrier Pre-selection (CPS)	1	The total invoice amount (excluding taxes) for CPS is 100% commissionable, and Line Rental is 50% commissionable.
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The CV amount is 100% commissionable

PARTNERSHIP SERVICES	CV**	Retail Bonus	CP*	Duration
<b>ACN® HOME SECURITY IN PARTNERSHIP WITH SECURITAS DIRECT</b>				
Home Security	25	100	3	Up to 60 months
<b>ACN® ENERGY IN PARTNERSHIP WITH ALDRO ENERGÍA (RESIDENTIAL)</b>				
Gas only	10	-	1	Up to 36 months
Electricity only	10	-	1	
Gas + Electricity	20	-	2	
Gas + Gas Service	20	-	2	
Electricity + Electricity Service	20	-	2	
Gas + Electricity + Gas Service	35	-	3	
Gas + Electricity + Electricity Service	35	-	3	
Gas + Electricity + Electricity Service + Gas Services	40	-	4	

The CV amount is 100% commissionable

For residential, Electricity and/or Gas are offered only in combination with the maintenance service

Qualifications and compensation under the Compensation Plan are earned solely by the successful sale of ACN Services and ACN Products to Customers and the Customers' usage of ACN Services. ACN reserves the right to review and retract any and all Qualifications, CABs, Bonuses & commissions where ACN's acceptable usage is not being met or the customer cancels their service within 90 days.

SERVICE	POWER	Usage in KWH	CP*	Retail Bonus	Duration	CV**
<b>ACN® ENERGY IN PARTNERSHIP WITH ALDRO ENERGÍA (BUSINESS)</b>						
<b>ELECTRICITY</b>						
Ahorro & Plus	2.0 or 2.1	Any	1		36 months	10
	> 3.0	0- <20 000	2		60 months	40
		20 000 <100 000	3	50		80
		>=100 000	3	100		150
Indexado	any	0- <5000	0		60 months	0
		5000 - < 20 000	2			30
		20 000 - < 100 000	3	50		80
		100 000 - < 500 000		100		150
		> = 500 000	150	250		

<b>GAS</b>						
Gas Ahorro	3.1 or 3.2	0 - <50 000	1		60 months	12
	3.3 or 3.4	50 000 - < 300 000	2			40
	3,4	> 300 000	3	50		80
<b>ADDITIONAL SERVICES</b>						
Luz Expres 24			0		-	0
Luz Expres Plus			1		60 months	5
Luz Premium			1			20
Gas Premium			1			12

The compensation for COMUNIDAD DE PROPIETARIOS is the same as for Business customers.

The CV amount is 100% commissionable.

For Power 2.0 and 2.1, Electricity is offered only in combination with the maintenance service.



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PARTNERSHIP SERVICES		CV**	CP*
<b>ACN® IN PARTNERSHIP WITH BIBE INSURANCE</b>			
INSURANCE CATEGORIES	YEARLY PREMIUM IN EUROS*		
Home	<70	0	0
	70-179	6	1
	180-269	15	2
	270-419	20	3
	≥420	30	4
Life	<120	0	0
	120-219	10	1
	220-349	15	3
	≥350	25	4
Family	<70	0	0
	70-109	5	0
	110-189	8	1
	≥190	10	2
Health	<330	0	0
	330-479	10	1
	≥480	15	2
Dental	<84	0	0
	84-119	4	0
	≥120	6	1
Automobile	<120	0	0
	120-209	5	1
	210-339	10	2
	340-549	15	2
	550-919	20	3
≥920	35	4	
Business SME	<340	0	0
	340-549	20	3
	550-1,799	40	4
≥1,800	100	4	
Civil Liability	<250	0	0
	250-299	10	2
	300-499	15	2
	≥500	35	4

\*Premium excluding VAT and insurance taxes

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PARTNERSHIP SERVICES		CV**	CP*	Duration
<b>ACN® BROADBAND IN PARTNERSHIP WITH MÁSMÓVIL FOR RESIDENTIAL</b>				
Broadband	INTERNET + FIXED LINE	16	1	Up to 36 months
	INTERNET + FIXED LINE + MOBILE <2GB	16	1	
	INTERNET + FIXED LINE + MOBILE 2GB	35	2	
	INTERNET + FIXED LINE + MOBILE 3GB/ 5GB	40	2	
	INTERNET + FIXED LINE + MOBILE 8GB/12GB	45	2	
Mobile	ADDITIONAL MOBILE LINE 600 MB/ 1GB / 2GB	0	0	
	ADDITIONAL MOBILE LINE 3GB	5	0	
	ADDITIONAL MOBILE LINE 5GB	8	1	
	ADDITIONAL MOBILE LINE 8GB/ 12GB	8	1	
<b>ACN® BROADBAND IN PARTNERSHIP WITH MÁSMÓVIL FOR BUSINESS</b>				
Broadband	ADSL up to 20 MB	25	2	Up to 36 months
	FTTH 50 MB	25	2	
	FTTH 300MB	30	3	
Mobile	1 GB/2 GB	0	0	
	3 GB	5	0	
	5 GB	8	1	
	12 GB	8	1	

The CV amount is 100% commissionable  
Mobile ordered standalone is not compensated.

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