

Energy in Germany via ACN

Market & Product Overview

CONTENTS

1. Who are the energy providers?

2. Market

- Deregulation
- Overview
- Opportunity

3. Product Offering

4. Additional Information



1. Who are the energy providers?

- Customer focused energy providers
- Offer competitive prices for Electricity and Gas
- Flexible product offering
- Environmentally friendly option available
- Simple online switch which presents customers with a list of available tariffs

Please note: Once the customer has chosen their selected energy provider, the customer will be agreeing to a contract with such energy provider and not with ACN. Therefore, the customer's contractual relationship for the selected energy service will not be with ACN.

2. Market

Fully deregulated in April 1998:

- You can now choose your own energy provider
- You have the choice to use green (environmentally friendly) electricity
- You can now choose variable or fixed rates

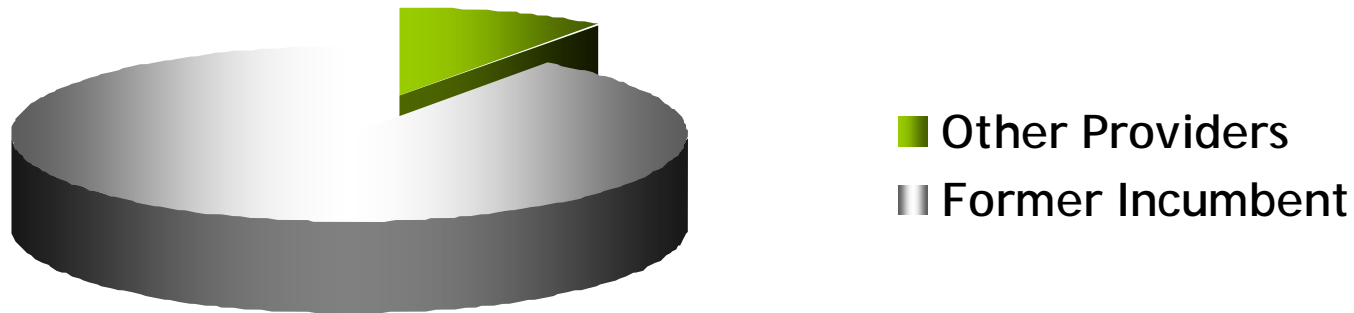
Overview:

- Residential market: approx. 40 million consumers
- Just over 10% have switched provider

2. Market

Opportunity

- Only 10% of residential consumers have switched providers
- ACN's Energy partnership presents a range of different energy providers for customers to choose from



3. Product Offering

- Customers can order both Electricity and Gas or either service on its own
- Separate contracts for Electricity and Gas
- The available plans that your customer can choose from will be determined during the online order process (based on location, usage and customer preferences)

3. Product Offering

securaenergie

SICHERÖKOLOGISCH SICHERGÜNSTIG SICHERSICHER

- 99% electricity and 50% gas coverage
- 12 month binding period
- Residential and business customers

3. Product Offering



- 99% electricity and 40% gas coverage
- 12 month binding period
- Residential and business customers
- “Green” environmental friendly energy

3. Product Offering

SCHWEIZ STROM

- Regional electricity coverage
- 12 month binding period
- Residential and business customers

3. Product Offering

> Enervie Gruppe



- 99% electricity coverage and 50% gas coverage
- 12 month binding period
- Residential and business customers

3. Product Offering



- 99% electricity coverage and 90% gas coverage
- 12 month binding period
- Residential and business customers

4. Additional Information

For additional information on partnership, switching providers, the order process and/or your compensation:

- Refer to the FAQs on MyACN for Representatives